

Genitron Instruments GmbH
– from Instrument Manufacturer to Systems Integrator –
is now a part of the Saphymo Group of Companies

“Innovation and individual engagement”. For more than 20 years this motto has been a guiding principle for Genitron employees – and will continue to be so in the future. The company has, without doubt, been able to introduce trend setting solutions to the market place. While many competitors in the radiation protection sector are confronted with a recessive market, Genitron’s development shows continuous growth.

By concentrating on two product lines the company has been able to position itself worldwide, with an export sales proportion up to 80 %, in niche markets within the radiation protection sector. The Genitron team has earned itself international acclaim with the radon measuring system *AlphaGUARD*. The *GammaTRACER* measuring concept along with the *SkyLINK* radio wave technology as components of gamma environment control enabled the presentation and establishment of a system providing functional characteristics which are unique worldwide. The reliability of this system has been proven in recent years in many projects, most recently in 2002 with the successful implementation of the remote reactor surveillance network for the Schleswig-Holstein state. In installations as far apart as Moscow, Paris or Mexico this highly motivated Genitron team demonstrates its ability to deliver ready to use concepts ranging from detectors to database management systems. Current new developments – *GammaTRACER XL* sensors as well as the new *ShortLINK* radio technology, show that they are not resting on their laurels but rather they will also be producing innovative products in the future.

As far back as 1995 Genitron was able to establish itself in France with Electricité de France. From this developed the successful cooperation with the French sales partner Saphymo, who in October 2002 incorporated Genitron Instruments GmbH into the group of companies. The integration of Genitron provides companies in the Group in Germany, France and Italy with access to a wide range of useful technological potential and gives them more clout in international markets. In this way tried and tested Saphymo and Novelec products will also be distributed and serviced by Genitron in Germany in the future.

Company name, legal form and location, as well as employees remain unchanged. Following the takeover, the Genitron founder and shareholder Volker Genrich has left the firm. Mr. Jean-Claude Gérard Magne takes on the company management from Paris. Responsibility for daily operations is taken by two employees with proven abilities over many years, Rainer Dielmann (acting manager) and Ingeborg Hohe-Dorst (head of trading).

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